



Why JEM?



“Our mission is to empower organisations through the mobilisation of their people, resources and legacy applications. By creating innovative, collaborative and informed solutions which exceed expectations.”

- Reputation** We have an enviable reputation in the BlackBerry® market, becoming one of Research In Motion’s (RIM’s) largest and fastest growing BlackBerry Alliance Member.
- Experience** Our employees have over 35 years combined experience in the mobile data space. We have over 4 years experience selling and supporting BlackBerry products and services in the UK, and have been involved in some of the UK's most prestigious BlackBerry deployments. Jem is one of the few companies in the UK that has a deep understanding of how BlackBerry solutions work and what other benefits can be derived by a BlackBerry deployment.
- Alliance Member** Jem has been a BlackBerry Alliance Member since April 2005. This allows us to understand where the BlackBerry product is going and to offer heightened service levels to you, our customers. Additionally, we can ensure that future enhancements to the BlackBerry service are passed on to you straight away.
- Non-Biased Advice** Jem is non-biased. We are supported by all 4 mobile network providers - Orange, Vodafone, T-Mobile, and O2. This allows us to offer the best proposition tailored to your requirements.
- Our Existing Customers** We deliver BlackBerry solutions into the SME, corporate and public sectors. We can deploy mobile data solutions to organisations of all shapes and sizes.
- Customer Expectations** Being a customer focused organisation we pride ourselves on exceeding our customer expectations and improving the customer experience. We have case studies on request to support this.
- Latest Applications** Being an Alliance Member our close collaboration with RIM is enveloped with our customers. We hear about BlackBerry ISV’s (Independent Software Vendors) latest applications first, and our experience allows us to show you how these can be of benefit to your organisation.
- Try us!** Try before you buy! A free 30 day trial is available on BlackBerry smartphones and selected third party applications. Let us show you how we can add value to your organisation.
- Customer Language** Jem is the bridge between telecoms and IT. We talk your language - it is our objective to empower organisations so you can fully benefit from informed solutions.
- Simple Process** We don’t over-complicate things. Our engagement model is simple - we like to fully understand a customers ambitions and then sketch a development roadmap around these plans. We engage with our customers at all stages to help understand and design our implementation path.
- End to End Proposition** Jem provides an end to end managed solution from initial scoping to implementation, support and training. This includes BlackBerry Smartphones, Applications, Peripherals, Support, Installations, Sales Support & Maintenance.
- Support Services** Our services are tailored to meet your business requirements. We offer various support levels for both our Remote Maintenance Services and Onsite Maintenance Services.

For Further Information Contact: 0870 116 2222 or sales@jemtelecom.co.uk www.jemtelecom.co.uk